

# **Annual Report**

**of the**

**Michigan Catastrophic Claims Association**

**to the**

**Senate Insurance and Banking Committee**

**and**

**House Insurance Committee**

**For the Year Ended December 31, 2018**

**Issued September 1, 2019**

## **MCCA Executive Summary**

The premium paid to the Michigan Catastrophic Claims Association (“MCCA”) by member insurance companies increased to \$192.00 per insured vehicle effective July 1, 2018 to June 30, 2019. This represents an increase of \$22.00 (13%) over the 2017-2018 MCCA charge of \$170.00 and is primarily due to higher than expected claim costs. The \$192.00 is comprised of a pure premium and expenses (expected cost per vehicle) of \$161.00, and deficit recoupment of \$31.00. The MCCA premium charge is determined each year following its annual actuarial evaluation. The MCCA reimburses auto insurance companies for Personal Injury Protection (PIP) benefits paid in excess of a set amount per claim, which increased to \$555,000 on July 1, 2017.

As of December 31, 2018, the MCCA had \$20.0 billion of assets and \$23.9 billion of liabilities resulting in a deficit of \$3.9 billion and percentage of liabilities funded of 84%. The deficit increased by \$1.6 billion from the December 31, 2017 deficit of \$2.3 billion. The primary reasons for the increase were an unexpected increase in reserve estimates and less than expected investment performance. In projecting claim payments for long-term claims in which medical benefits are unlimited, there is considerable uncertainty due to the difficulty in predicting (a) life expectancies, (b) medical cost inflation, (c) investment returns, and (d) claim frequency.

From inception of the MCCA on July 1, 1978 to December 31, 2018, of the 40,715 claims reported to the MCCA, 17,751 are open and 22,964 are closed. For all open and closed claims, payment has been made on 17,081 claims (42%). Inception to date, \$17.2 billion has been paid on claims. Payments for the twelve months ended December 31, 2018 were \$1.2 billion, which represents an average of \$100.0 million paid per month. Approximately 76% of the \$1.2 billion in payments are comprised of the following five payment categories: (1) residential care: 21%, (2) attendant care – agency: 18%, (3) attendant care – family: 18%, (4) prescriptions: 10%, and (5) hospitalization: 9%. Please refer to Appendices C and D for additional information on claim payments and injury trends.

### **Retention Level Increase 2019 - 2021**

Public Act 3 of 2001 provides for a biennial adjustment of the member insurance company retention level. For a motor vehicle policy issued or renewed during the period July 1, 2019 to June 30, 2021 the member insurance company retention level is \$580,000. The prior retention level was \$555,000 for the period July 1, 2017 to June 30, 2019.

### **Premium Audit Program**

The MCCA conducts a Premium Audit Program for all member companies. The objective of this program is to enhance the reliability of the premium data submitted by members and to identify members that may have incorrectly reported data in their Annual Assessment Report. In addition, the MCCA conducts

special audits where circumstances warrant a deeper inquiry. Follow-up audits will be based upon results reported by members or other risk factors identified by the MCCA.

The Agreed-Upon Procedures Audit is performed on a triennial basis by members. All member companies selected for 2018 were required to submit their results by November 15, 2018.

### **Annual Independent Financial Audit**

Plante & Moran, PLLC conducted an audit of the MCCA's statutory statements of admitted assets, liabilities, and accumulated deficit, and the related statutory statements of operations and accumulated deficit, and cash flows as of June 30, 2018. Plante & Moran has issued an unmodified opinion and indicated the statutory financial statements prepared by the MCCA present fairly, in all material respects, the financial position of the MCCA as of June 30, 2018 and the results of its operations, changes in capital and surplus, and its cash flows for the year then ended based on statutory accounting practices. Plante & Moran found no exceptions or audit adjustments. The audited statements are in agreement with the MCCA's Annual Statement for the year ended June 30, 2018 that was filed with the Michigan Department of Insurance and Financial Services (DIFS).

### **Annual Financial Reporting Model Regulation Compliance**

Resources Global Professionals (RGP) conducted an Annual Financial Reporting Model Regulation ("AFRMR") compliance audit as of June 30, 2018. No deficiencies or weaknesses were noted in the testing that included 34 key financial controls and a general review of IT controls. On an annual basis, the MCCA files a report of internal controls of financial reporting with DIFS.

### **MCCA Membership System (MMS)**

All claim and assessment transactions are processed through the MCCA Membership System (MMS), a web-based paperless claims and assessment system. The MCCA continues to support and enhance the software components of MMS. Other related activities include: (1) cyber security: (a) annual security risk assessment, and (b) semi-annual penetration and web application security tests, (2) annual disaster recovery test, and (3) employee security awareness program.

### **Organizational History**

The MCCA was established by Public Act 136 of 1978, which amended the no-fault law by adding Section 3104 effective July 1, 1978. The Legislature created the MCCA because insurance companies had difficulty obtaining reinsurance for Michigan's automobile no-fault policies, which provided for unlimited lifetime medical benefits for people who are catastrophically injured in auto accidents.

The MCCA is a private, non-profit, unincorporated association of which every insurer that sells automobile or motorcycle coverage in Michigan is required to be a member.

The MCCA is funded by an annual premium assessment to its member insurance companies based on the number of policies covering automobiles and motorcycles written in Michigan. The MCCA is required to assess an amount each year that is sufficient to cover the lifetime claims of all persons catastrophically injured in that year and in addition, may adjust future assessments for excesses or deficiencies in prior assessments.

### **Organizational Structure**

The MCCA is governed by a Board of Directors, which consists of five member companies appointed by the Director of the Department of Insurance and Financial Services (DIFS). The Director, or his/her representative, serves as an ex-officio member of the Board. The Board is responsible for the administration of the Plan of Operation and the management of the affairs and operations of the MCCA consistent with the Plan and the Michigan Insurance Code, including section 3104 of the No-Fault Insurance Act (the “Act”).

MCCA staff manage the day-to-day operations of the MCCA including general administration, claim administration, accounting, legal, and information systems.

The MCCA contracts for the following services:

- Actuarial
- Auditing
- Legal
- Investment consulting and management
- Payroll
- Information system support

The following standing committees provide assistance in the operation of the MCCA:

#### **Actuarial Committee**

Provides actuarial analysis and other analytical support for premium calculation and reserving estimates.

#### **Audit Committee**

Provides oversight of the financial and regulatory reporting process of the MCCA.

#### **Claim Committee**

Reviews claims procedures and practices of both the MCCA and member companies and conducts semi-annual claim audits for claim handling practices and reserve appropriateness.

#### **Communication Committee**

Oversees the MCCA’s communications with its members and third parties, and makes recommendations to the Board relating to such communications.

**Information Technology Committee**

Assesses the MCCA's technology strategy and makes recommendations regarding technology investments.

**Investment Committee**

Recommends to the Board an investment policy for the MCCA and oversees the investments of the MCCA.

**Personnel Committee**

Makes recommendations to the Board relating to staffing, compensation, and employment policies of the MCCA.

**Reporting Requirements****Annual Statement**

The MCCA's annual financial statement is prepared on the basis of statutory accounting practices as prescribed or permitted by the State of Michigan DIFS. The MCCA is subject to all the reporting, loss reserve, and investment requirements of the Director of DIFS, to the same extent as would a member company of the MCCA. The MCCA's fiscal year is on a June 30 basis. In conjunction with the annual statement filing, the MCCA's consulting actuary prepares a statement of actuarial opinion that is filed with DIFS. The opining actuary is required to comply with all applicable actuarial standards of practice. The annual statement is available on the MCCA public website ([www.michigancatastrophic.com](http://www.michigancatastrophic.com))

**Independent Financial Audit**

An annual audit of the MCCA's financial statements is conducted by an independent public accounting firm. Most recently, Plante & Moran, PLLC performed this audit. The independent auditor reports are available on the MCCA public website ([www.michigancatastrophic.com](http://www.michigancatastrophic.com)).

**Evaluation of Internal Controls**

An annual financial reporting model regulation compliance audit is conducted by an independent public accounting firm. Most recently, RGP performed this audit.

**Department of Insurance and Financial Services (DIFS) Oversight**

Pursuant to Section 3104(23) of the Michigan Insurance Code, the Director of DIFS or an authorized representative of the Director may visit the MCCA at any time and examine any and all the MCCA's affairs. In addition, DIFS periodically reviews the financial condition of the MCCA. The most recent financial examination by DIFS was for the period of July 1, 2010 to June 30, 2015. There were no findings or recommendations resulting from the examination. The examination also included an independent actuarial analysis, which was consistent with the results of the MCCA's opining actuary. The report of the examination and accompanying statement of actuarial opinion is available on the MCCA public website ([www.michigancatastrophic.com](http://www.michigancatastrophic.com)).

**REFERENCE MATERIAL AVAILABLE ON THE MCCA PUBLIC WEBSITE**

The following documents are available on the MCCA's website ([www.michigancatastrophic.com](http://www.michigancatastrophic.com)):

- Background Information
- Financial Information
  - Annual Statement (3 years)
  - Report of independent auditors (3 years)
  - Department of Insurance and Financial Services (DIFS) Report of Examination of the MCCA
  - Assessment History
- Consumer Information
  - Claim Statistics
    - Injury Type Summary
    - Summary of Payments by Cost Category
    - Motorcycle Statistics
  - Frequently Asked Questions

**MCCA Board of Directors and Standing Committees****Board of Directors**

Auto Club Insurance Association  
 Auto-Owners Insurance Company  
 Citizens Insurance Company of America  
 Pioneer State Mutual Insurance Company  
 State Farm Mutual Automobile Insurance Company  
 Director of the Department of Insurance and Financial Services (Ex-Officio Member)

**Insurance Companies Serving on Standing Committees**

Allstate Insurance Company  
 Amerisure Companies  
 Auto Club Insurance Association  
 Auto-Owners Insurance Company  
 Citizens Insurance Company of America  
 Farm Bureau Insurance Group  
 Frankenmuth Mutual Insurance Company  
 Grange Insurance Company  
 Hastings Mutual Insurance Company  
 Nationwide Insurance Company

Pioneer State Mutual Insurance Company  
 Progressive Insurance Company  
 State Farm Mutual Automobile Insurance Company  
 West Bend Mutual Insurance Company  
 Wolverine Mutual Insurance Company

**An evaluation of the accuracy of the association's actuarial assumptions over the preceding 5 years.**

There are many ways to evaluate the accuracy of the actuarial assumptions over the preceding five years. Here, we present the following schedules.

Table I displays the changes in surplus in the five fiscal years ending June 30, 2018 because of differences in actual versus expected claim emergence, after controlling for changes in investment returns, economic assumptions, and other changes to the actuarial model. This isolates how accurately the actuarial assumptions estimated the loss emergence over a one-year time horizon at each preceding evaluation. The first two years in this time frame, fiscal years 2013/14 and 2014/15, experienced favorable changes, followed by adverse development during fiscal years 2015/16 through 2017/18.

Table I – Unexpected Development

|   | Fiscal Year Ending June 30, |               |                 |             |             |
|---|-----------------------------|---------------|-----------------|-------------|-------------|
|   | 2018                        | 2017          | 2016            | 2015        | 2014        |
| Change in Surplus Due to Unexpected Development | (313,806,761)               | (944,563,312) | (1,024,034,307) | 942,863,436 | 256,323,631 |

One can also evaluate the expected versus actual claimant death and claim closures over the five years spanning June 30, 2013 to June 30, 2018. On average, actual claim closures (including deaths) were greater than anticipated in the actuarial closure models, while claimant mortality was lower than expected. Table II displays these amounts.

Table II – Closure and Mortality Rates

|                          | Fiscal Year Ending June 30, |         |         |         |         |
|--------------------------|-----------------------------|---------|---------|---------|---------|
|                          | 2018                        | 2017    | 2016    | 2015    | 2014    |
| Expected Claimant Deaths | 313.9                       | 296.9   | 271.1   | 260.1   | 243.2   |
| Actual Claimant Deaths   | 292                         | 300     | 255     | 235     | 228     |
| Expected Claim Closures  | 1,495.5                     | 1,360.2 | 1,271.1 | 1,239.8 | 1,164.7 |
| Actual Claim Closures    | 1,613                       | 1,472   | 1,236   | 1,184   | 1,042   |

Table III displays the historical pure premium estimates underlying past assessments as well as the corresponding estimated pure premiums for the most recent five complete assessment years as of June 30, 2018. Differences in these estimates represent the differences in actual emergence for these periods compared to the forward-looking projections. The inherent year-to-year variation in actual results is

illustrated by the fact that certain years have emerged favorably (2013/14, 2014/15), while others have developed adversely (2015/16, 2016/17, & 2017/18).

Table III – Pure Premium and Fund Deficiency Rates

| MCCA<br>Assessment<br>Year | Assessment | MCCA<br>Attachment<br>Point | Estimates Behind Corresponding<br>Assessment |                 | Estimated 6/30/2018 Analysis |                 |
|----------------------------|------------|-----------------------------|--|-----------------|------------------------------|-----------------|
|                            |            |                             | Pure   | Fund Deficiency | Pure                         | Fund Deficiency |
|                            |            |                             | Premium                                      | per Car         | Premium                      | per Car         |
| 2013/14                    | 186.00     | 530,000                     | 156.44                                       | 300.77          | 130.81                       | 544.21          |
| 2014/15                    | 186.00     | 530,000                     | 155.90                                       | 161.94          | 139.69                       | 424.21          |
| 2015/16                    | 150.00     | 545,000                     | 145.10                                       | 44.05           | 158.08                       | 349.98          |
| 2016/17                    | 160.00     | 545,000                     | 140.26                                       | 195.38          | 169.25                       | 447.71          |
| 2017/18                    | 170.00     | 555,000                     | 143.33                                       | 268.41          | 164.27                       | 420.32          |

Table IV displays the historical investment returns realized on the MCCA assets as well as the 1-year projected returns produced at the analysis immediately preceding each period during calendar periods 2014 through 2018. Actual returns were, on average, less than those projected. We note the significant variability in the year-to-year investment returns, consistent with the inherent variability of market returns for risky assets. The 5-year time horizon presented here is unlikely a suitable length of time to be able to assess the reasonableness of projected investment returns.

Table IV – MCCA Investment Returns

| Year Ending<br>12/31/ | Historical MCCA Returns |                 |        |   | Projected MCCA Returns |                 |        |   |
|-----------------------|-------------------------|-----------------|--------|---|------------------------|-----------------|--------|---|
|                       | CPI (U)<br>All Items    | Total Return on |        | Portfolio with<br>32.5% Equity<br>67.5% Bonds | CPI (U)<br>All Items   | Total Return on |        | Portfolio with<br>32.5% Equity<br>67.5% Bonds |
|                       |                         | Bonds           | Equity |   |                        | Bonds           | Equity |   |
| 2014                  | 0.76%                   | 5.57%           | 7.31%  | 6.14%   | 2.11%                  | 3.08%           | 9.18%  | 5.06%   |
| 2015                  | 0.73%                   | -0.15%          | -2.14% | -0.80%  | 1.63%                  | 3.29%           | 8.52%  | 4.99%   |
| 2016                  | 2.07%                   | 4.67%           | 10.46% | 6.55%   | 1.33%                  | 2.87%           | 7.53%  | 4.38%   |
| 2017                  | 2.11%                   | 4.89%           | 21.65% | 10.34%  | 2.40%                  | 3.07%           | 8.75%  | 4.92%   |
| 2018                  | 1.91%                   | -1.17%          | -8.48% | -3.55%  | 2.20%                  | 3.31%           | 8.58%  | 5.02%   |



## **MCCA – Annual Consumer Statement**

**Sec. 3104 (25): By September 1 of each year, the association shall prepare , submit to the committees of the senate and house of representatives with jurisdiction over insurance matters, and post on the association website an annual consumer statement, written in a manner intended for the general public. The statement must include all the following:**

**(a) The number of claims opened during the preceding 12 months, the amount expended on the claims, and the future anticipated cost of the claims.**

| Calendar Year | Newly Reported Claims | Total Loss Paid on New Claims | Discounted Reserves on New Claims as of 12/31/2018 | Undiscounted Reserves on New Claims as of 12/31/2018 |
|---------------|-----------------------|-------------------------------|--|--|
| 2018          | 2,308                 | \$12,019,027                  | \$637,399,967                                      | \$1,827,343,961                                      |

**(b) For each of the preceding 10 years, the total number of open claims, the amount expended on the claims, and the future anticipated cost of the claims.**

| Accident Year  | Open Claims as of 12/31/2018 | Loss Paid on Open Claims as of 12/31/2018 | Discounted Reserves on Open Claims as of 12/31/2018 | Undiscounted Reserves on Open Claims as of 12/31/2018 |
|----------------|------------------------------|---|---|---|
| 2018           | 743                          | 3,363,965                                 | 335,490,912   | 1,060,864,253   |
| 2017           | 1,198                        | 56,428,814                                | 597,094,875   | 1,626,539,134   |
| 2016           | 1,308                        | 117,702,627                               | 736,810,894   | 2,152,539,597   |
| 2015           | 1,075                        | 167,791,561                               | 560,095,902   | 1,607,459,297   |
| 2014           | 765                          | 159,953,087                               | 451,646,393   | 1,325,975,864   |
| 2013           | 744                          | 244,442,079                               | 599,049,420   | 1,827,256,410   |
| 2012           | 706                          | 303,003,980                               | 652,657,923   | 2,073,574,507   |
| 2011           | 599                          | 281,245,026                               | 559,182,687   | 1,921,585,843   |
| 2010           | 618                          | 322,715,526                               | 529,901,145   | 1,769,339,319   |
| 2009           | 564                          | 320,052,368                               | 468,930,974   | 1,455,205,973   |
| <b>Totals:</b> | <b>8,320</b>                 | <b>\$1,976,699,034</b>                    | <b>\$5,490,861,125</b>                              | <b>\$16,820,340,197</b>                               |

**(c) For each of the preceding 10 years, the total number of claims closed, and the amount expended on the claims.**

| Accident Year  | Closed Claims<br>as of<br>12/31/2018 | Loss Paid on<br>Closed Claims<br>as of<br>12/31/2018 |
|----------------|--------------------------------------|--|
| 2018           | 36                                   | \$0  |
| 2017           | 98                                   | \$2,594,775  |
| 2016           | 272                                  | \$6,210,280  |
| 2015           | 340                                  | \$18,746,379   |
| 2014           | 417                                  | \$25,143,532   |
| 2013           | 509                                  | \$39,701,765   |
| 2012           | 572                                  | \$42,510,953   |
| 2011           | 659                                  | \$73,164,320   |
| 2010           | 780                                  | \$79,172,359   |
| 2009           | 762                                  | \$80,580,208   |
| <b>Totals:</b> | <b>4,445</b>                         | <b>\$367,824,570</b>                                 |

**(d) For each of the preceding 10 years, the ratio of claims opened to claims closed.**

| Accident Year  | Open Claims<br>as of<br>12/31/2018 | Closed Claims<br>as of<br>12/31/2018 | Open/Closed<br>Ratio |
|----------------|------------------------------------|--------------------------------------|----------------------|
| 2018           | 743                                | 36                                   | 20.64                |
| 2017           | 1,198                              | 98                                   | 12.22                |
| 2016           | 1,308                              | 272                                  | 4.81                 |
| 2015           | 1,075                              | 340                                  | 3.16                 |
| 2014           | 765                                | 417                                  | 1.83                 |
| 2013           | 744                                | 509                                  | 1.46                 |
| 2012           | 706                                | 572                                  | 1.23                 |
| 2011           | 599                                | 659                                  | 0.91                 |
| 2010           | 618                                | 780                                  | 0.79                 |
| 2009           | 564                                | 762                                  | 0.74                 |
| <b>Totals:</b> | <b>8,320</b>                       | <b>4,445</b>                         | <b>1.87</b>          |

**(e) For each of the preceding 10 years, the average length of open claims.**

| Accident Year  | Open Claims<br>as of<br>12/31/2018 | Average Years<br>as of<br>12/31/2018 |
|----------------|------------------------------------|--------------------------------------|
| 2018           | 743                                | 0.58                                 |
| 2017           | 1,198                              | 1.50                                 |
| 2016           | 1,308                              | 2.47                                 |
| 2015           | 1,075                              | 3.47                                 |
| 2014           | 765                                | 4.46                                 |
| 2013           | 744                                | 5.47                                 |
| 2012           | 706                                | 6.48                                 |
| 2011           | 599                                | 7.48                                 |
| 2010           | 618                                | 8.50                                 |
| 2009           | 564                                | 9.49                                 |
| <b>Totals:</b> | <b>8,320</b>                       | <b>4.99</b>                          |

**(f) A statement of the current financial condition of the association and the reasons for any deficit or surplus in collected assessments compared to losses.**

The most recent audited financial statement of the MCCA is as of June 30, 2018. At that time, total liabilities recorded were \$23,473,241,073 (Annual Statement Page 3, line 28, column 1). The corresponding amount of admitted assets recorded were \$20,555,020,095 (Annual Statement Page 2, line 28, column 3). The difference between these items, known as statutory surplus, is \$(2,918,220,978) (Annual Statement Page 3, line 37, column 1). Because liabilities are greater than assets, the statutory surplus is negative, meaning that the MCCA is operating with a deficit. This means that the value of the admitted assets is insufficient to fund the expected present value of the liabilities.

Table I below shows a recap of the change in the MCCA surplus (deficit) over the prior five fiscal years ending June 30, 2018.

Table I – MCCA Surplus (Deficit) Recap

|   |   | Fiscal Year Ending June 30, |                 |                 |                 |                 |
|---|---|-----------------------------|-----------------|-----------------|-----------------|-----------------|
|   |   | 2018                        | 2017            | 2016            | 2015            | 2014            |
| 1 | Prior Year Ending Surplus (Deficit)                 | (2,633,572,752)             | (1,741,430,161) | (690,932,040)   | (410,531,574)   | (1,872,321,532) |
| 2 | Net Income  | (319,702,667)               | (703,087,281)   | (1,330,721,894) | 728,667,422     | 526,133,382     |
| 3 | Net Unrealized Capital Gains and Losses             | 34,354,720                  | (190,164,360)   | 282,801,424     | (1,007,215,120) | 935,701,264     |
| 4 | Change in Non-Admitted Assets                       | 798,052                     | 694,386         | (347,956)       | (1,852,768)     | (44,688)        |
| 5 | Aggregate write-ins for gains and losses to surplus | (98,331)                    | 414,664         | (2,229,695)     | -               | -               |
| 6 | Change in Surplus (Deficit) (Sum(2)-(5))            | (284,648,226)               | (892,142,591)   | (1,050,498,121) | (280,400,466)   | 1,461,789,958   |
| 7 | Current Year Ending Surplus (Deficit) (1)+(6)       | (2,918,220,978)             | (2,633,572,752) | (1,741,430,161) | (690,932,040)   | (410,531,574)   |

As shown in the above table (Line 7), the MCCA has carried a deficit ranging from approximately \$411 million for the year ending June 30, 2014, to approximately \$2,918 million for the year ending June 30, 2018. The annual changes in that deficit have been quite volatile (line 6), ranging from a decrease of the deficit of approximately \$1,461 million to an increase in the deficit of \$1,050 million in 2016. By far, the largest contributor to the change in deficit are lines 2 and 3 in the table, net income and net unrealized gains and losses. Net Income can be broken down into the following components in Table II below:

Table II – Components of Net Income (Loss)

|   |   | Fiscal Year Ending June 30, |                 |                 |               |               |
|---|---|-----------------------------|-----------------|-----------------|---------------|---------------|
|   |   | 2018                        | 2017            | 2016            | 2015          | 2014          |
| 1 | Underwriting Income (Loss)                  | (1,208,617,028)             | (2,020,767,612) | (1,682,540,346) | (672,155,767) | (252,347,423) |
| 2 | Net Investment Income Earned                | 548,445,480                 | 360,490,754     | 351,613,055     | 376,827,867   | 352,682,829   |
| 3 | Net Realized Capital Gains and Losses       | 341,986,032                 | 957,882,482     | 1,302,672       | 1,021,591,114 | 426,138,456   |
| 4 | Miscellaneous Income                        | 2,332                       | 3,512           | 2,657           | 2,866,870     | 2,749         |
| 5 | Federal and Foreign Taxes Incurred          | 1,519,483                   | 696,417         | 1,099,932       | 462,662       | 343,229       |
| 6 | Net Income (Loss) (Sum (1) to (4) less (5)) | (319,702,667)               | (703,087,281)   | (1,330,721,894) | 728,667,422   | 526,133,382   |

Table II shows that net income is dominated by three components, Underwriting Income, Net Investment Income Earned, and Net Realized Capital Gains and Losses. Underwriting Income is consistently negative, and Net Investment Income Earned is consistently positive, both of which are expected. Net Realized Capital Gains and Losses can be either positive or negative, depending on the vagaries of the investment market, in part on the timing of when investments are sold, and also whether a particular category of investment is carried at market value. In statutory accounting, net unrealized capital gains and losses are not counted as income, but do flow directly to the capital and surplus account. If we add net investment income earned, net realized capital gains and losses, and net unrealized capital gains we will get the contribution of the investment portfolio to the change in surplus line. Over the past five years (2014-2018), the investment portfolio has contributed a positive \$4,794 million to the MCCA capital and surplus account. Over the same period, underwriting income has contributed a negative \$5,836 million.

Because the MCCA has a permitted practice from Michigan DIFS to carry its liabilities on a discounted to present value basis without a risk margin, and also assesses its members using discounted to present value estimates, negative net underwriting income is expected. By discounting, essentially, all future investment earnings are capitalized and reflected in the discounted present value of liabilities. If the MCCA carried neither a deficit nor a surplus, the implication would be that the current value of assets plus all future expected investment returns on those assets would be just sufficient to fund the expected value of the liabilities as those liabilities came due for payment. Because the MCCA has a deficit, calculated as the difference between admitted assets and discounted liabilities, the deficit amount can be thought of as the amount of funds required as of the statement date that if

invested along with current assets would be just sufficient to fund the expected value of liabilities as they came due.

The MCCA does not, however, attempt to fund its deficits by an assessment over a single year. Such a policy would create high volatility in the assessment amount and would be disruptive to the marketplace. Instead, if the MCCA expects that a deficit will persist, it will assess its members a deficit recoupment provision in addition to assessment for expected losses on newly written policies. This deficit recoupment provision is normally amortized over a number of years. Michigan Public Act 21, for example, codifies this practice and specifies an amortization period of 15 years.

**(g) A statement of the assumptions, methodology, and data used to make revenue projections. As used in this subdivision, “revenue” means return on investments.**

Investment assumptions are generated through a combination of future inflation estimates and future real-return estimates by asset class that are combined to produce future nominal investment returns by asset class. Those nominal asset class rates are weighted together using the MCCA portfolio weights by asset class to produce the overall average.

The methodology and assumptions are as follows:

1. Inflation – Congressional Budget Office (CBO) estimates are used for the first five years, blending linearly over the next five years to an estimate produced by an autoregressive model (AR1) based on annual CPI changes from 1980 through the most recent year-end. By the tenth year, the autoregressive model has reached its steady-state value and that value is continued into the future indefinitely.
2. Treasury Bills (T-Bills) – An autoregressive model (AR1) is used on the historic real-returns from 1926 through the most recent year-end. Future projections are based on this model until it reaches its steady-state value.
3. Treasury Bonds (T-Bonds) – A regression of real T-Bond returns against the real T-Bill return from 1926 to the most recent year-end is used. Separate regressions are performed for Intermediate T-Bonds and Long-term T-Bonds. Projections are produced from the T-Bill projections and the regression coefficients.
4. Long term Corporate Bonds – A regression of real long-term corporate bonds against the real T-Bill return from 1926 to the most recent year-end is used. Projections are produced from the T-Bill projections and the regression coefficients.
5. Intermediate Corporate Bonds – Based on a risk-premium adjustment to the real Intermediate T-Bond projection.
6. Intermediate Treasury Inflation Protected Securities (TIPS) – Based on the real Intermediate T-Bond projection less an inflation risk-premium.
7. Bank Loans – Based on historical average real returns of both the CSFB Leveraged Loan Index and the S&P/LSTA Bank Loan Index.
8. Equities – US Large Cap projections are based on the geometric average real return of the Large Cap Equities from 1926 through the most recent year-end, excluding the amount contributed by

the Price-Earnings ratio expansion over the same period. US Mid Cap, US Small Cap, International, Emerging Markets and Private Equity projected returns are based on a risk-premium approach to the US Large Cap projection. The risk-premiums are based on current Betas for the asset classes, the Capital Asset Pricing Model (CAPM) model, and the risk-premium of the Large Cap returns over the Long-term T-Bond returns.

**(h) A statement of the assumptions, methodology, and data used to make cost projections.**

The MCCA is responsible for the cost of lifetime medical care for persons who are catastrophically injured in Michigan auto accidents. Once past the acute care phase immediately following injury, the costs of caring for a catastrophically injured claimant usually settle into regular recurring payments, which typically continue for the rest of the claimant's life. Pension plans face similar boundaries – regular payments continue until the death of the retiree. As a result of this similarity to pension plan obligations, the MCCA can be understood as a variation on a pension plan. The MCCA uses an actuarial pension model to estimate the net present value of the future expected payments, which is called the needed reserve. The needed reserve represents the funds the MCCA needs to have on hand and invested today in order to cover all future payments, even decades from now, on catastrophic injuries that have already occurred.

The MCCA is also like a pension plan in that the MCCA attempts to pre-fund the future costs of current accidents, rather than shifting costs to future generations in a pay as you go scheme such as Social Security.

One difference from a pension plan is that MCCA payments are more weighted to payments far into the future than pension plan payments, because MCCA payments escalate with medical inflation, while pensions are usually fixed. In addition, current MCCA claimants are a generation younger than typical retirees (average age of 51 as compared to 74), which means many more years of MCCA payments than is typical of a pension plan.

When the value of the assets (investments) is less than the needed reserve, the MCCA is said to have a deficit. A deficit emerges when past assessments turn out to be lower than costs. This is analogous to an under funded pension plan; cash is available to make payments for many years, but more funds will eventually need to be added in order to make all future payments in full.

Like a pension plan, mortality assumptions play a key role in calculating the MCCA needed reserve. The MCCA mortality tables are based on US life tables, with adjustments developed specifically from MCCA data. MCCA mortality assumptions vary by age, gender, time since accident, and injury severity characteristics. The MCCA's actuarial pension model, like all actuarial pension models, does not assume all claimants will live to a maximum age, such as 105, but instead applies a probability of death in each succeeding year. For the current claimants, the MCCA pension model produces an average life expectancy of an additional 27 years of life, or an average age at death of 78.

Investment return and inflation rate assumptions are the other key assumptions used in determining the needed reserves. Investment returns are based on the long-term (1926-2017) average observed real (net of inflation) rates of return by asset class. When weighted by the MCCA asset mix, this produces a weighted average real rate of return of 3.6% above general inflation. When combined with a long-term

average general inflation rate of 2.7%, this produces an assumed nominal annual rate of return on investments of 6.4%.

Inflation rate assumptions are based on long-term average inflation rates by MCCA cost component. These inflation rates are tied to the same 2.7% long-term average general inflation rate assumption used in the investment return calculation. This produces assumed nominal annual rates of inflation ranging from 1.1% (vehicle purchases) to 6.5% (hospital costs).

Each year the MCCA assessment is required to cover the net present value of the lifetime costs to the MCCA for all the new catastrophic injuries that occur in that year. The current year assessment is unrelated to funding the costs of prior years. This is similar to a pension plan that adds a new group of participants; the benefits for the new participants need to be funded – and the funding for the new participants is independent of the needed funding for the existing participants. The one exception to this independence happens when the MCCA adds a fraction of the deficit to the current year assessment. The MCCA slowly recoups deficits, much as pension plans typically close funding gaps over many years.

**(i) A list of the associations assets, sorted by category or type, of asset, such as stocks, bonds, or mutual funds, and the expected return on each asset.**

**MCCA ASSET BALANCES as of 6/30/19**

|        |   | Actual<br>Allocation | Expected<br>Return* |
|--------|---|----------------------|---------------------|
| CASH   |   |                      |                     |
|        | Cash 210,485,226                              | 1.0%                 | 2.35%               |
| BONDS  |   |                      |                     |
|        | Intermediate Fixed Income 7,075,248,843       | 32.5%                | 2.60%               |
|        | Long Government/Credit 2,839,811,466          | 13.0%                | 2.65%               |
|        | Inflation Protected Securities 3,133,265,390  | 14.4%                | 3.40%               |
|        | High Yield Bank Loans 1,012,591,457           | 4.6%                 | 5.90%               |
|        | <b>TOTAL BONDS 14,060,917,157</b>             | <b>64.6%</b>         |                     |
| STOCKS |   |                      |                     |
|        | Large Cap Equity 2,899,248,845                | 13.3%                | 7.20%               |
|        | Mid Cap Equity 511,938,895                    | 2.4%                 | 7.60%               |
|        | Small Cap Equity 758,429,641                  | 3.5%                 | 7.70%               |
|        | International Developed Markets 2,167,450,710 | 10.0%                | 7.90%               |
|        | Emerging Market Equity 398,754,277            | 1.8%                 | 9.45%               |
|        | Private Equity 774,329,082                    | 3.6%                 | 9.20%               |
|        | <b>TOTAL STOCKS 7,510,151,451</b>             | <b>34.5%</b>         |                     |
|        | <b>TOTAL 21,781,553,834</b>                   | <b>100.0%</b>        | <b>4.60%</b>        |

\*Cardinal Investment Advisors compound return forecast for the next 7-10 years

**(j) The total amount of the association's discounted and undiscounted liabilities and a description and explanation of the liabilities, including an explanation of the association's definition of the terms discounted and undiscounted.**

As of December 31, 2018, the association had \$71.7 billion in undiscounted loss and loss adjustment expense liabilities and \$23.4 billion in discounted loss and loss adjustment expense liabilities. The discounted liabilities are the present value of the undiscounted liabilities in order to reflect the time value of money.

**(k) Measures taken by the association to contain costs.**

The MCCA has a standing Claims Committee comprised of representatives of eleven member insurance companies representing nearly seventy-five percent of the Michigan no-fault insurance market. The Claims Committee is charged with conducting semi-annual claim audits and making recommendations on claim handling practices and procedures of the MCCA and its member insurance companies. The MCCA has established procedures by which its members must promptly report each claim that, on the basis of the injuries or damages sustained, may reasonably be anticipated to involve the MCCA if the member is ultimately held legally liable for the injuries or damages. Members must also report subsequent developments likely to materially affect the interest of the MCCA in a claim. These reporting requirements include prompt reporting of litigation and prompt reporting of certain proposed claim adjustment actions. Such actions include entering into a settlement agreement of a disputed claim, entering into a proposed attendant care rate agreement, paying a residential care facility rate, and agreeing to pay for a home or van modification or a nonemergency medical flight. The reporting requirements allow the MCCA to share its expertise regarding catastrophic claims with its members. The MCCA also conducts a yearly seminar for its members regarding best practices in handling catastrophic claims.

**(l) A statement explaining what portion of the assessment to insureds as recognized in rates under subsection (20) is attributable to claims occurring in the previous 12 months, administrative costs, and the amount, if any, to adjust for past deficits.**

The assessment paid by auto insurance companies to the MCCA amount to \$220 per insured vehicle for the period July 1, 2019 to June 30, 2020. The assessment represents \$177 to cover anticipated new claims and expenses, and \$43 to partially address a \$3.9 billion estimated deficit related to existing claims.

**(m) A statement explaining any qualifications identified by the independent auditors in the most recent audit report prepared under section 21.**

NONE

**(n) A loss payment summary for each of the preceding 10 years by category.**

See Appendix A



**(o) For each of the preceding 10 years, an injury type summary, categorizing the injuries suffered by claimants the payment of whose claims are being reimbursed by the association, by brain injuries, injuries resulting in quadriplegia, injuries resulting in paraplegia, burn injuries, and other injuries.**

See Appendix B

**(p) A summary of investment returns over the preceding 10 years showing the investment balance, the investment gain, and the percentage return on the investment balance.**

MCCA CALENDAR YEAR ASSET BALANCE RECONCILIATION

|      | Beginning<br>Market Value | Net<br>Inflows/<br>Outflows | Interest/<br>Dividends | Gains/Losses    | Net Investment<br>Return | Ending Market<br>Value | Percentage<br>Return* |
|------|---------------------------|-----------------------------|------------------------|-----------------|--------------------------|------------------------|-----------------------|
| 2009 | 9,958,923,817             | 27,588,283                  | 389,523,410            | 1,219,443,440   | 1,608,966,850            | 11,560,478,950         | 16.16%                |
| 2010 | 11,560,478,950            | 25,540,617                  | 401,393,973            | 679,585,125     | 1,080,979,098            | 12,686,998,665         | 9.35%                 |
| 2011 | 12,686,998,665            | 41,473,757                  | 360,809,813            | 259,320,925     | 620,130,737              | 13,368,603,159         | 4.89%                 |
| 2012 | 13,368,603,159            | 166,332,741                 | 334,905,855            | 788,283,394     | 1,123,189,249            | 14,676,125,149         | 8.40%                 |
| 2013 | 14,676,125,149            | 180,838,259                 | 242,516,123            | 1,022,377,867   | 1,264,893,991            | 16,159,857,399         | 8.62%                 |
| 2014 | 16,159,857,399            | 258,579,468                 | 243,384,302            | 715,451,927     | 958,836,229              | 17,402,273,095         | 5.93%                 |
| 2015 | 17,402,273,095            | 123,268,380                 | 330,264,548            | (416,287,970)   | (86,023,423)             | 17,415,018,052         | -0.49%                |
| 2016 | 17,415,018,052            | (17,153,186)                | 335,569,991            | 747,093,315     | 1,082,663,306            | 18,505,028,173         | 6.22%                 |
| 2017 | 18,505,028,173            | (3,981,869)                 | 365,875,902            | 1,493,978,124   | 1,859,854,026            | 20,390,900,329         | 10.05%                |
| 2018 | 20,390,900,329            | 109,226,477                 | 399,012,531            | (1,057,047,421) | (658,034,891)            | 19,897,091,915         | -3.23%                |

June 2019

|      |                |              |             |               |               |                |       |
|------|----------------|--------------|-------------|---------------|---------------|----------------|-------|
| CYTD | 19,897,091,915 | (12,083,407) | 233,800,279 | 1,653,545,046 | 1,887,345,325 | 21,781,553,834 | 9.49% |
|------|----------------|--------------|-------------|---------------|---------------|----------------|-------|

- Due to cash flow timing, numbers may not match exactly to the financial statement data.

**(q) A summary of the mortality assumptions used in making cost projections.**

The MCCA utilizes mortality tables in estimating its reserves and in projecting assessment rates. The current tables are based on a study completed in 2014 that relied on the actual mortality experience of MCCA claimants from inception through June 30, 2013. Impairment loads are calculated based on this experience and vary by injury type and severity, time elapsed since accident, age, and gender. These loads are combined with a base mortality table (the U.S. Lives 2008 table) to produce mortality tables that reflect the expected impaired mortality experience of the MCCA population of claimants. The mortality load varies substantially by injury type and severity, but averages just slightly over 100%, meaning that on-average, MCCA claimants experience approximately double the mortality as the population as a whole.”

**(r) A summary of any financial practices that differ from those found in the NAIC practices and procedures manual. The MCCA has received approval from the Department of Insurance and Financial Services for the following permitted practices, that differ from those found in the NAIC practices and procedures manual.**

1. The MCCA is permitted to discount its unpaid loss and loss adjustment reserves on a non-tabular basis.
2. The MCCA may deviate from SSAP #65 guidance that states that with the exception of fixed and reasonably determinable payments, property and casualty reserves shall not be discounted.
3. The MCCA is not required to include a risk margin when determining loss and loss adjustment expense reserves.

**Appendix A**

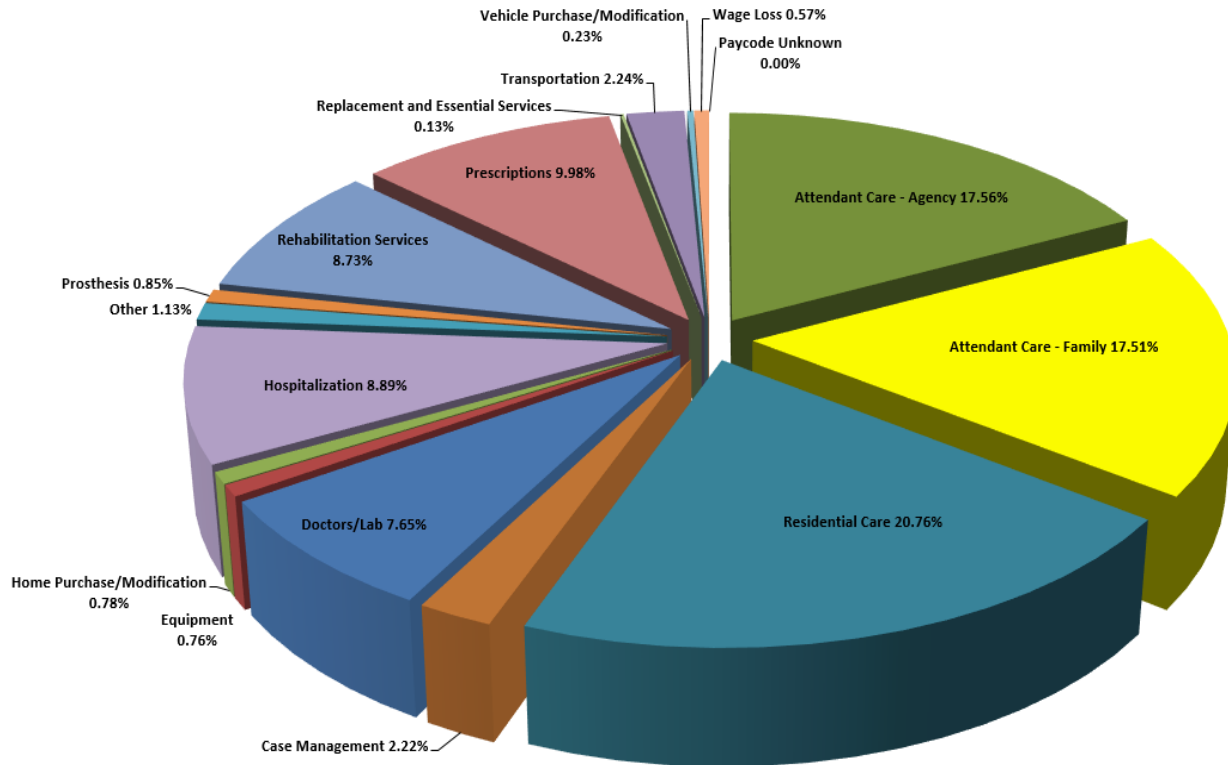
| Category                         | Loss Paid 2018         | Loss Paid 2017         | Loss Paid 2016         | Loss Paid 2015         | Loss Paid 2014         | Loss Paid 2013         | Loss Paid 2012       | Loss Paid 2011       | Loss Paid 2010       | Loss Paid 2009       |
|----------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|----------------------|----------------------|----------------------|----------------------|
| Attendant Care - Agency          | 215,054,933            | 218,617,255            | 203,770,624            | 199,499,837            | 181,176,507            | 170,033,476            | 157,248,145          | 152,277,235          | 100,361,664          | 65,732               |
| Attendant Care - Family          | 214,438,939            | 213,898,515            | 208,785,262            | 212,453,736            | 210,519,676            | 206,058,508            | 206,258,099          | 203,788,313          | 132,191,886          | 77,941               |
| Case Management                  | 27,235,329             | 26,033,788             | 24,078,060             | 23,550,316             | 21,447,851             | 19,996,064             | 18,121,795           | 17,789,681           | 11,974,213           | 6,591                |
| Doctors / Labs                   | 93,720,969             | 92,338,578             | 82,162,913             | 80,813,643             | 75,060,123             | 68,412,871             | 60,747,915           | 59,732,218           | 40,429,020           | 57,462               |
| Equipment                        | 9,259,399              | 9,562,658              | 8,568,332              | 7,375,175              | 5,759,790              | 6,820,657              | 6,079,298            | 5,518,794            | 4,578,133            | 5,173                |
| Home Purchase / Modifications    | 9,508,416              | 9,939,394              | 12,619,741             | 10,260,950             | 8,361,065              | 10,419,458             | 11,015,600           | 11,271,383           | 8,764,041            | 2,808                |
| Hospitalization                  | 108,881,977            | 116,227,013            | 107,902,209            | 92,466,368             | 93,004,926             | 102,697,535            | 84,877,711           | 91,430,399           | 63,272,144           | 75,508               |
| Other                            | 13,826,797             | 14,827,330             | 13,281,629             | 14,589,754             | 13,779,035             | 15,853,789             | 17,791,367           | 18,224,245           | 14,988,678           | (1,959)              |
| Paycode Unknown                  | 280                    | 109                    | 0                      | 288                    | 0                      | 358,612                | 580,860              | 1,373,646            | 282,053,638          | 817,323,123          |
| Prescriptions / Supplies         | 122,225,369            | 122,015,510            | 116,674,854            | 111,626,874            | 103,699,078            | 92,736,578             | 83,725,262           | 82,070,821           | 50,766,781           | (67,606)             |
| Prosthesis                       | 10,430,231             | 8,229,824              | 6,947,505              | 7,135,625              | 6,999,690              | 5,184,033              | 4,978,730            | 4,243,604            | 3,061,240            | 0                    |
| Rehabilitation Services          | 106,829,136            | 101,191,643            | 90,479,692             | 86,387,283             | 78,085,633             | 74,508,509             | 67,432,439           | 65,892,895           | 48,879,790           | 22,160               |
| Replacement / Essential Services | 1,595,409              | 1,511,947              | 1,278,828              | 1,700,830              | 1,879,158              | 1,694,377              | 1,787,309            | 1,876,923            | 1,412,504            | 0                    |
| Residential Care                 | 254,172,422            | 244,803,270            | 232,689,629            | 225,878,688            | 214,376,532            | 206,726,182            | 195,999,514          | 181,828,668          | 117,038,028          | 227,630              |
| Transportation                   | 27,380,715             | 27,014,079             | 25,678,528             | 26,365,627             | 24,880,161             | 25,830,178             | 23,406,720           | 22,785,257           | 14,402,025           | 5,057                |
| Vehicle Purchase / Modifications | 2,858,979              | 2,324,191              | 2,887,148              | 2,525,278              | 3,087,343              | 6,211,097              | 7,744,808            | 6,477,709            | 5,247,162            | (3,651)              |
| Wage Loss / Survivor's Loss      | 6,967,077              | 6,165,087              | 5,045,513              | 4,357,290              | 5,003,355              | 4,001,785              | 4,059,069            | 5,386,144            | 3,400,299            | (55,864)             |
| <b>Totals:</b>                   | <b>\$1,224,386,378</b> | <b>\$1,214,700,190</b> | <b>\$1,142,850,467</b> | <b>\$1,106,987,562</b> | <b>\$1,047,119,922</b> | <b>\$1,017,543,708</b> | <b>\$951,854,641</b> | <b>\$931,967,936</b> | <b>\$902,821,244</b> | <b>\$817,740,106</b> |

**Appendix B****Payment History by Injury**

| Injury Code   | Loss Paid 2018         | Loss Paid 2017         | Loss Paid 2016         | Loss Paid 2015         | Loss Paid 2014         | Loss Paid 2013         | Loss Paid 2012       | Loss Paid 2011       | Loss Paid 2010       | Loss Paid 2009       |
|---------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|----------------------|----------------------|----------------------|----------------------|
| BRAIN         | 735,803,290            | 721,475,363            | 698,455,019            | 662,832,911            | 630,848,220            | 614,199,427            | 586,210,492          | 568,153,164          | 536,954,228          | 485,431,823          |
| BURN          | 3,283,672              | 2,440,946              | 1,325,937              | 1,350,083              | 3,622,552              | 1,203,404              | 593,219              | 688,845              | 856,736              | 1,274,353            |
| MISCELLANEOUS | 218,377,850            | 219,563,443            | 188,631,909            | 181,635,524            | 175,004,723            | 151,754,865            | 138,271,859          | 143,802,598          | 148,831,011          | 123,695,318          |
| PARAPLEGIC    | 83,988,292             | 87,170,125             | 75,669,426             | 76,061,083             | 68,054,212             | 68,629,272             | 66,969,862           | 68,779,705           | 62,454,297           | 62,182,716           |
| QUADRIPLAGIC  | 182,759,987            | 183,913,243            | 178,577,375            | 184,820,547            | 169,370,823            | 181,958,295            | 159,719,122          | 150,367,035          | 153,548,995          | 145,155,897          |
| UNKNOWN       | 173,286                | 137,070                | 190,801                | 287,414                | 219,393                | (201,555)              | 90,088               | 176,589              | 175,977              | 0                    |
| Totals:       | <b>\$1,224,386,378</b> | <b>\$1,214,700,190</b> | <b>\$1,142,850,467</b> | <b>\$1,106,987,562</b> | <b>\$1,047,119,922</b> | <b>\$1,017,543,708</b> | <b>\$951,854,641</b> | <b>\$931,967,936</b> | <b>\$902,821,244</b> | <b>\$817,740,106</b> |

**Appendix C**

**MICHIGAN CATASTROPHIC CLAIMS ASSOCIATION  
MCCA Loss Payment Summary by Category  
01/01/2018 to 12/31/2018**



| Payment Category                   | Total Paid             | %              |        |
|------------------------------------|------------------------|----------------|--------|
| Residential Care                   | 254,172,422            | 20.76%         |        |
| Attendant Care - Agency            | 215,054,933            | 17.56%         | 55.84% |
| Attendant Care - Family            | 214,438,939            | 17.51%         |        |
| Prescriptions                      | 122,225,369            | 9.98%          |        |
| Hospitalization                    | 108,881,977            | 8.89%          |        |
| Rehabilitation Services            | 106,829,136            | 8.73%          |        |
| Doctors/Lab                        | 93,720,969             | 7.65%          |        |
| Transportation                     | 27,380,715             | 2.24%          |        |
| Case Management                    | 27,235,329             | 2.22%          |        |
| Other                              | 13,826,797             | 1.13%          |        |
| Prosthesis                         | 10,430,231             | 0.85%          |        |
| Home Purchase/Modification         | 9,508,416              | 0.78%          |        |
| Equipment                          | 9,259,399              | 0.76%          |        |
| Wage Loss                          | 6,967,077              | 0.57%          |        |
| Vehicle Purchase/Modification      | 2,858,979              | 0.23%          |        |
| Replacement and Essential Services | 1,595,409              | 0.13%          |        |
| Paycode Unknown                    | 280                    | 0.00%          |        |
| <b>Total Loss Paid:</b>            | <b>\$1,224,386,378</b> | <b>100.00%</b> |        |

**Appendix D**

**MICHIGAN CATASTROPHIC CLAIMS ASSOCIATION**  
**Reported Claimants Requiring Lifetime Care by Injury and Calendar Years**  
**As of 12/31/2018**

